

## Message Text

CONFIDENTIAL

PAGE 01 LA PAZ 00919 062235Z

64

ACTION EB-03

INFO OCT-01 SS-14 ISO-00 ARA-06 L-01 NSC-05 NSCE-00 INR-05

CIAE-00 DODE-00 SSO-00 INRE-00 /035 W  
----- 059139

O R 062110Z FEB 75

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC IMMEDIATE 5599

INFO AMEMBASSY LIMA

AMEMBASSY QUITO

C O N F I D E N T I A L LA PAZ 0919

LIMDIS

E.O. 11652: GDS

TAGS: EAIR, BL

SUBJECT: CIVAIR: BOLIVIAN BILATERAL

REF: LIMA 668

1. EMBASSY APPRECIATES RECEIVING REFTEL AND OTHER REPEATED CABLES REPORTING BACKGROUND OF LIMA CIVAIR NEGOTIATIONS SINCE LIMA DEVELOPMENTS WILL HAVE REPERCUSSIONS HERE. IN VIEW OF THE UPCOMING BILATERAL NEGOTIATIONS BETWEEN US AND BOLIVIA WE BELIEVE THAT HIGH-LEVEL WASHINGTON REVIEW REQUESTED BY AMEMBASSY LIMA SHOULD TAKE INTO ACCOUNT IMPLICATIONS PERUVIAN NEGOTIATIONS AND CURRENT OVERALL US AVIATION POLICY MAY HAVE FOR BOLIVIA AND PERHAPS OTHER COUNTRIES IN REGION AS WELL AS FOR AMERICAN CARRIERS. EMBASSY OFFERS FOR CONSIDERATION LINE OF APPROACH TO BILATERAL AIR AGREEMENT WHICH AMBASSADOR RAISED DURING RECENT WASHINGTON VISIT.

2. GOB VIEWS ITS DEMAND FOR "COMPENSATION" AS CRUCIAL REQUIREMENT FOR NEW CIVAIR BILATERAL WITH US. WE HAVE BEEN REPEATEDLY TOLD THAT GOB'S OTHER DEMANDS ARE SECONDARY. BOLIVIANS AT ALL LEVELS CIVAIR COMMUNITY VIEW  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 LA PAZ 00919 062235Z

PRESENT ARRANGEMENT AS UNJUST ALTHOUGH HIGH LEVEL CIVAIR

OFFICIALS ARE FRIENDLY TO US. BRANIFF FULLY EXPLOITS LOCAL RIGHTS WHILE AFTER 25 YEARS BOLIVIAN CARRIER HAS NOT YET EVEN ESTABLISHED ONE FREQUENCY TO US. INCUMBENT OFFICIALS STRONGLY HOLD THAT US CARRIER MUST PAY "BALANCING COMPENSATION" FOR UNEXERCISED BOLIVIAN RIGHTS AS GERMAN AND SPANISH CARRIERS ALREADY DO. BOLIVIANS WILL CONTINUE TO PRESS FOR NEW BILATERAL AND OUT DEALYS CAN BE EXPECTED TO LEAD TO STRONGER MORE EXASPERATED DEMANDS IN THE FUTURE.

3. EMBASSY ALSO BELIEVES THAT TIME MAY BE COMING FOR CHANGE IN OUR POSITION RE BOLIVIAN NEGOTIATIONS. WE SUGGEST THAT IF BRANIFF WISHES TO KEEP ITS CURRENT LEVELS OF FREQUENCIES AND FREEDOMS OR INCREASE THEM TO MAINTAIN OR IMPROVE ITS NET EARNINGS ON ROUTES THROUGH BOLIVIA, SOME CAREFUL CONSIDERATION SHOULD BE GIVEN TO EXPLORING BASES FOR OFFERING REASONABLE COMPENSATION FOR EQUIVALENT RIGHTS IN ECONOMIC TERMS, TALKING INTO ACCOUNT SHARE OF BRANIFF AND LAB EARNINGS FROM US RESIDENTS AND US ORIGIN PASSENGERS AS WELL AS OTHER FACTORS. WE BELIEVE THAT SOME ACCOMMODATIONS TO THESE NEW PRESSURES IS JUSTIFIED FOR LEAST DEVELOPED COUNTRIES IN LATIN AMERICA IN THE SPIRIT OF THE SECRETARY'S "NEW DIALOGUE". SOME ADJUSTMENT NOW ON COMPENSATION PROBABLY WILL GAIN FOR U.S. A BETTER BILATERAL AGREEMENT, ELIMINATE A GROWING IRRITATION IN OUR BILATERAL RELATIONS AND SHOW THAT US IS WILLING TO TAKE SPECIAL MEASURES WHICH SHOULD ENHANCE OUR RELATIONS WITH THE ENTIRE REGION.

STEDMAN

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, POLICIES, NEGOTIATIONS, AIR ROUTES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 FEB 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975LAPAZ00919  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750044-0631  
**From:** LA PAZ  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750267/aaaacicm.tel  
**Line Count:** 90  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** LIMDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** LIMDIS  
**Reference:** 75 LIMA 668  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 03 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <03 SEP 2003 by ShawDG>; APPROVED <04 SEP 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: BOLIVIAN BILATERAL  
**TAGS:** EAIR, BL, US, BRANIFF, AEROPERU  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006